D02



May 16, 2002

Mr. Walt Gossett
County Administrator
Nassau County
PO Box 1010
Fornandina Beach, FL 32035

Dear Walt,

I am very excited to be writing you this letter about an opportunity that Gateway Disposal just discovered. One of our customers called us today to say that they will be starting a major clean up project in a few weeks. The material to be cleaned up is the same material that the Nassau County landfill has accepted in the past. Analyticals are attached. The amount of volume is huge – 40,000 tons – which equates to approximately 1,818 tractor-trailer loads. If we could work with the County to help secure this volume at a competitive rate, I believe it would help both our bottoms lines (especially as the County nears the end of its fiscal year). Currently, Gateway has a rate of \$18.50 for special waste at Camden County. Would you be willing to match this rate for this specific job?

Also, I am proud to point out that Gateway is now averaging over 3,000 tons per month at the Nassau County Landfill. We truly value our relationship with the County and appreciate the opportunity to bring our waste to you. The contract between the County and Gateway states that after Gateway disposes over 3,000 tons per month for three consecutive months that Gateway has the right to renegotiate the disposal rate with the County. I would very much like to set an appointment with you and the appropriate County representatives to discuss this contract provision.

Please know that I view the special waste project and the contract disposal rate as two very different opportunities. As much as I would love a \$18.50 MSW rate, I realize that won't happen. Please let me know when you have a break in your schedule to discuss the matters mentioned above. I am hopeful that we can meet towards the end of next week so that we don't miss out on the special waste opportunity.

Thank you for your time and consideration.

Sincerely.

Middelton O'Brien

rice President

Cc: Wally Hall, COO

Charlie Gray, General Manager Tammy Wilson, Sales Manager

APPROVED 9798 Normandy Boulevard · Jacksonville, Fl 32221 tel (904) 783-7000 fax (904) 783-7001

DATE 6-10-02 SHB

# Specialty Chemicals



General Chemical Corporation
90 East Halsey Road
POST OFFICE BOX 397
PARSIPPANY, NL 07054-0397
(201) 513-09c0

## HiClay® Alumina

Description:

15:38

HiClay® Alumina is a kaolih like clay which is an economical source of alumina for the manufacture of cament and other products. In addition, HiClay® Alumina is a filler intermediate for the production of sealants, rubber compounds, paint formulations, plastics and other applications. The product also has been used as a fortification agent in the preparation of specialty compost blends.

Source:

HiClay® Alumina is produced as a co-product in the manufacture of aluminum sulfate at over 30 manufacturing locations in the United States and Canada.

Typical Chemical Analysis:

Alumina (Al<sub>2</sub>O<sub>3</sub>) 20% - 35% Sllica (SiO<sub>2</sub>) 24% - 35% Titanium Dioxide (TIO<sub>2</sub>) 7% - 19% Iron Oxide (Fe<sub>2</sub>O<sub>3</sub>) 1% - 2%

Specific Gravity:

**≈** 3.3

Buik Density:

≈ 75 lb/ft³

Color:

Light Gray - White

Typical Particle
Size Distribution:

Less than 350 microns > 95%
Less than 50 microns > 50%
Less than 2 microns > 40%

Safety

Pracautions:

Those responsible for the procurement, use or disposal of this product should familiarize themselves with the appropriate safety and handling precautions involved. A Material Safety Data Sheet may

be obtained by contacting General Chemical.

For Additional

General Chemical Corporation

Technical

Jack W. Barnett

Information:

Telephone (201) 515-1813 Telefax (201) 515-3241

All statements, information and diff given herein are believed to be occurred and reliable but are presented without guarantees, warranty or responsibility of any bind, expect or implied. Sustement on suggestions concerning possible use of our product are made without representation of warranty that any such use is fire of postent infingement and are not recommendations to infinge any papers. The user smooth not account that other measures may not be required.



HiClay

PRODUCT SAFET DATA SHEET

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TRACE NAME ICOMMON NAME!

**HiClay** 

DE.A.4. NO. DEENBRAL PRODUCT CO.

Not Applicable

MOLECULAR MEIGH

Not Applicable

1800) 631-8050

CARRICAL MAME AND/OR SYNOUTH

Clay and Bauxite

Variable-complex minutes of efficates aluminas titanium dioxids.

Variable-complex mixtures of slicates, aluminas, titanium dioxide,

bauxite and non-crystalline silica

ADONESS IND. SYABET, CITY, STATE AND 219 CODE

General Chemical Corporation

90 East Halsey Road

Parsippany, New Jersey 07054

Manager, Product Safety

PHONE NUBBER (201)595-1840 Jan. 1988

Nov. 19

### BL -FIRST AID MEASURES

Eyes:

Flush immediately with water, continuing for at least 15 minutes.

If Imitation persists, get medical attention.

Skin: Flush with planty of soap and water, remove contaminated clothing.

If imitation develops, get medical attention.

Inhalation: Promptly remove to fresh air.

Ingestion: If concious, immediately give a large quantity of water or milk. Get modical evaluation.

### C: MHAZAHOS INFUHMATION

#### HEALTH

Nuisance dust - no paricular hazard due to toxicity, if dry,

MESTION

INHALATION

May cause discomfon it swallowed.

SKIN

May cause skin irritation, especially after repeated or prolonged contact.

6AF

May cause mechanical initiation.

PERMISSIELE CONCENTRATION: AIR

10 mg/m3 for nuisance particulates for dry residue

None established

BIOLOGICAL

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MINES MINUS

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ADDITIONAL INFORMATION	•		
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For manufacturing use only.			
Not for food or drug use.			
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THIS PRODUCT SAFETY DATA SHEET IS OFFERED SOLELY FOR YOUR INFORMATION CONSIDERATION AND INVESTIGATION.

GENERAL CHEMICAL CORPORATION PROVIDES NO WARRANTIES, ET HER EXPRESS OR STAMPLIED, AND ASSUMES NO RESPONSIBILITY FOR THE ACCURACY OR COMPLETENESS OF

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# Advanced Disposal Services, LLC 9250 Baymeadows Road Suite 220 Jacksonville, Florida 32256 Telephone (904) 737-7900

### FACSIMILE TRANSMITTAL COVER SHEET Fax # (904) 636-0699

Date: Thursday, May 16, 2002

Number of pages including this Cover Sheet:

9

Please deliver the following pages to:

Name:

Walt Gossett

Company:

Nassau County

Fax #:

904-321-5784

From:

Mary M. O'Brien

CC:

Bob McIntyre, Nassau Co. Landfill

Comments:

Please deliver immediately - time sensitive

The information contained in this facsimile message is privileged and confidential and as such is intended only for the use of the individual or entity named above. If the reader of this message is not the intended recipient, you are hereby notified that any dissemination, distribution or copy of this communication is strictly prohibited. If you have received this communication in error, please immediately notify us by telephone and return the original message to us at the above address VIA the U.S. postal service. Thank you.

00:4 ...

APPROVED

DATE 6-10-02 94B